


<p>IRCON – PIMS (Marketing Module)</p>	<p>IRCON, New Delhi</p>
<p>Client Profile:</p> <p>Ircon International Limited (IRCON) was set up to utilize the Indian Railway's experience in helping Developing Nations of the world to install or maintain their own railways and also to execute railway projects for private sector.</p> <p>The Company's specialization is in Railways, Railways Electrification, Signal and Telecommunications, construction of roads, highways, commercial, industrial and residential complexes, airport runways, airport constructions, leasing of locomotives, mass rapid transit system, etc.</p>	
<p>Business Challenges / Problem Description:</p> <ul style="list-style-type: none"> • Capturing new opportunities. • Preparation of Pre-Qualification bid. • Preparation of Bid. • Monitoring approval workflow of PQ Bid and Bid. • Knowledge repository of Bidding and Estimation 	<p>Technological Solution:</p> <ul style="list-style-type: none"> • EPM:Enterprise Project Management System– Software used for planning and monitoring project activities and their progress. • PIMS (developed by KLG SYSTEL): Project Information Management System – Software Application Suit for EPM and monitoring project Information and progress. • Conversion of Bid Information to Primavera Project. • Input final Award bid– rates, variations, process in Marketing database • Upload the marketing database latest bid info to primavera expedition • Close the marketing database bid
<p>Solution Benefits:</p> <ul style="list-style-type: none"> • New Opportunity Identification • Repository of tender Information • Repository Search Engine • Approval Workflow for further investigation of new opportunities. • Reporting • Pre Qualification Function 	<ul style="list-style-type: none"> • Analysis of PQ Bids Requirements • Preparation of PQ Documents • Repository Search Engine • Bidding and Estimation • Post Award Functions • Post-Project Completion Task